# Tequila brand\* uses shopper choice to drive awareness at retail

## GOAL

Operating in a highly regulated industry, one of Pear's partnered tequila brands wanted to strategically use media to build awareness around where consumers can purchase their products at retail.

### STRATEGY

The brand leveraged Pear's shoppable Landing Pages as part of a social media campaign on Facebook and Instagram, alongside ad impressions driving to specific retailers' product detail pages.

#### RESULTS

Pear created a suite of AlcBev-compliant Landing Pages leveraging Pear unTied, and the Pear links (with dynamic retail ecommerce) outperformed the retailer-specific links with more than **3x** the conversions.

\*Brand name redacted for confidentiality

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COMPANY TYPE Emerging

PEAR SOLUTION Landing Pages | Store Locator





**3x improvement** when targeting custom Pear audience

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